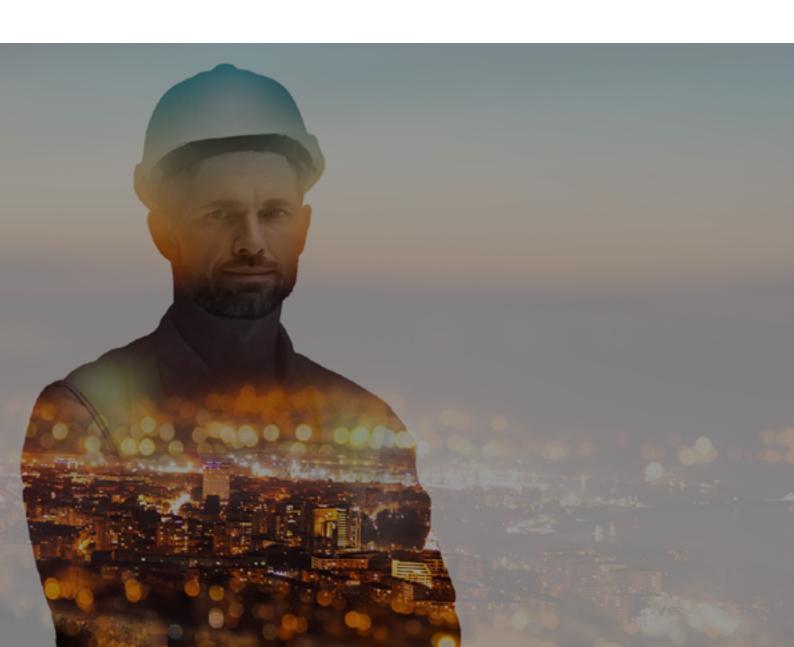


Introduction to: SkillGuard for Utilities



Introduction

The Comprehensive Worker Passport for the Utilities Sector

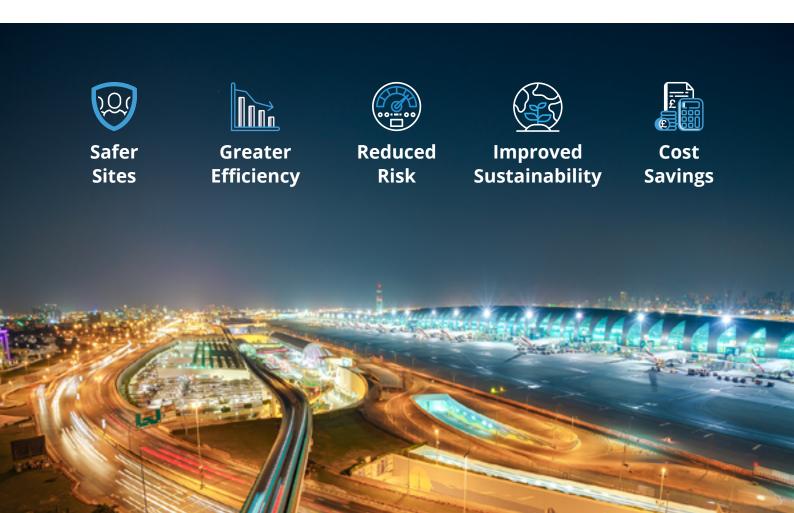
SkillGuard is the global, market-leading mobile workforce management platform, providing a wealth of benefits across supply chains.

This system is designed specifically for you and your sector: employers – large or small, principal contractors and utility clients.

It is a proven solution that uses trusted technology to help you establish a safety culture and forge a path towards industry-leading worker safety rates, all whilst driving greater efficiency. It uniquely allows your workers to carry their record with them as they travel across your supply chain. This flexible structure makes it possible to ensure every worker in your supply chain has the competencies and inductions they need to work safely and effectively, whilst tapping into the unparalleled efficiencies offered by industry-sized economies of scale.

With over 30,000 workers and more than 1,000 different companies on the system already, isn't it time for you to register?

Read on to understand what SkillGuard for Utilities offers your company.



The Core of SkillGuard for Utilities



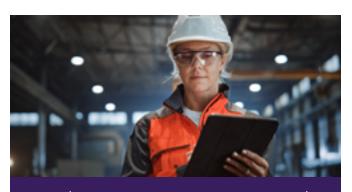
A Centralised Database for The Entire Industry

SkillGuard for Utilities' database provides every worker in your workforce with one unique record. No duplication. No needless repetition. Just one trusted record that is kept up to date and can be checked when needed.



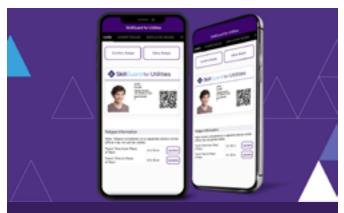
Comprehensive Records

Each record in SkillGuard for Utilities provides a complete picture of everything you need to know about that worker to determine their authority to work. This includes full competencies and qualifications at every level (from national awards to site-specific briefings and inductions), as well as a wide range of other data such as shift and travel time for management of fatigue, summary medical data and employment status to name just a few.



High-Security Smartcards

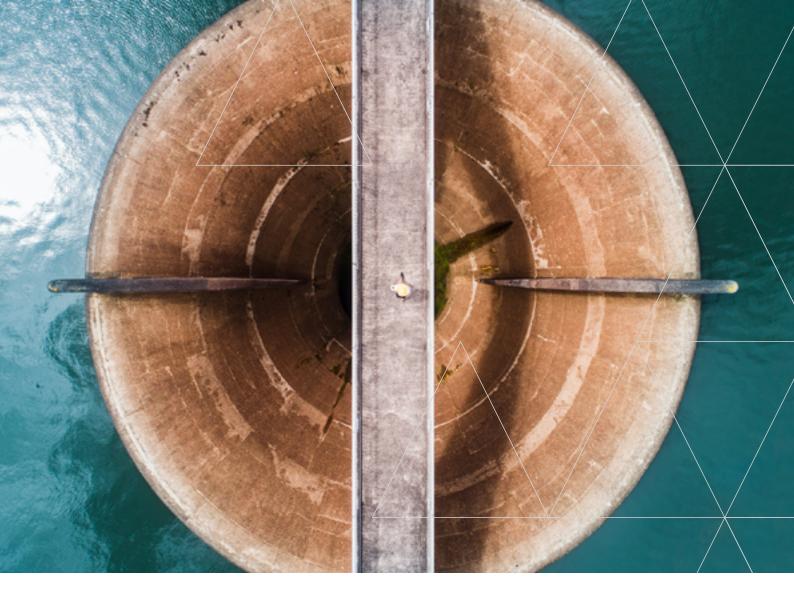
Physical and virtual smartcards allow workers to carry their complete, consistent, trusted record with them as they travel around the supply chain – even when they change employers or work for different principal contractors and utility clients.



iOS & Android Apps

Securely verify worker records in seconds and instantly log site and project-based events using the SkillGuard apps.

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Why SkillGuard for Utilities?

SkillGuard for Utilities is a dedicated implementation of the world's leading mobile workforce management system: SkillGuard.

This is the same technology behind many of the most extensive mobile workforce competence and safety systems, providing trusted protection globally to people 24/7. Including Network Rail and TfL's Sentinel system, HS2's Validate and Highways Passport, as well as Australia's Rail Industry Worker system to name just a few.

It provides round-the-clock authentication and protection so that our clients can run productive and efficient projects whilst ensuring that their workers go home safe and well each day.



Benefits to Asset and Network Owners

SkillGuard for Utilities offers utility asset owners the ideal tool to promote and maximise the productivity of your workforce, whilst supporting an effective, auditable safety culture across your supply chain. It allows you to save money, drive efficiency and boost quality whilst pursuing reduced AFR and LTIFR rates.

- SkillGuard for Utilities ensures up-to-date, real-time validation of an individual's authority to work, ensuring everyone on site is qualified and competent to be there, helping you meet - or exceed - safety targets.
- Implementing SkillGuard means you are implementing the most trusted mobile workforce management system.
- It allows you to spread the cost across your entire supply chain whilst reaping all the benefits.
- SkillGuard for Utilities provides you
 with a complete toolkit for boosting the
 competency of your supply chain workforce,
 helping drive both safety and quality
 improvements.

- Efficiency savings are such that you can boost output without increasing workforce size.
- You can set access requirements across all your sites, ensuring minimum levels of competence.
- Powerful reports with Power BI offer sectorbased views enabling you to plan effectively for the future.
- SkillGuard for Utilities gives you the information you need to invest in the future of your supply chain, your workforce and the planet.

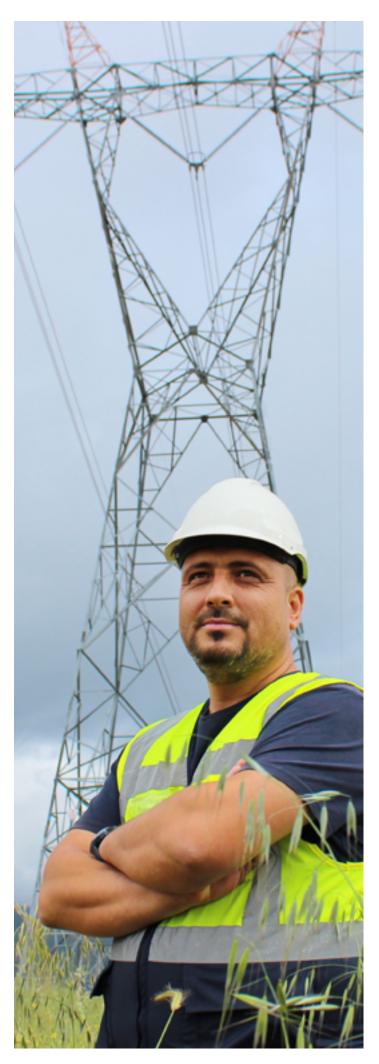
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Benefits to Principal Contractors and Alliances

SkillGuard for Utilities gives Principal Contractors confidence that everyone who works on their projects and sites is trained and competent, helping ensure their workforce goes home safe and well every day.

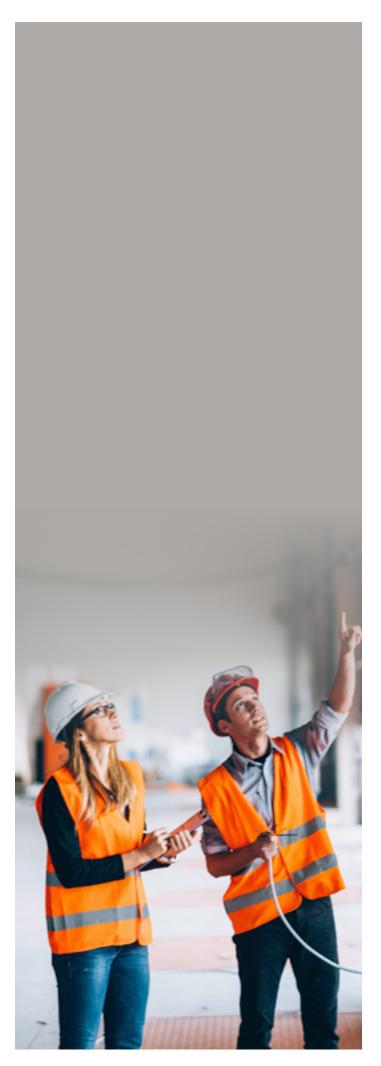
- Prevent duplicated training to improve efficiencies and reduce costs.
- Quickly alert your workforce, including your supply chain, to dangers and hazards with targeted messaging.
- Reduce risk with full audit functionality, giving you complete protection and peace of mind.
- Support sustainability by reducing plastic with our virtual smartcards and valuable data insights.
- Improve your site productivity by streamlining your onboarding process and allowing your workforce - whether directly employed by you or within your supply chain - to get to work faster
- Alliances are able to all use the same system with ease, reducing legal risk.



Benefits to Sub-Contractors Who Are Part of the Supply Chain

SkillGuard for Utilities saves contractors time, effort, and money by driving efficiency and eliminating duplicated training.

- Win more work and highlight that you invest in the safety, training and the competence of your workforce by confirming your workers are all SkillGuard for Utilities recordholders.
- Effortlessly provide advanced visibility of worker records to the Principal Contractor, saving administration time at every new site.
- Operatives can carry their entire record with them on one smartcard, making their lives simpler.
- Fully maintain your staff learning, development and training records - an added benefit for those without a dedicated HR/training records system.



Benefits to Workers

Workers benefit from a streamlined and scaled worker passport system as it makes them safer and allows them to do what they really care about: get to work.

- Many contractors report that their workers value their SkillGuard smartcard as a source of great pride and proof of their capability.
- To workers, the card represents their own safety – it provides reassurance that every worker on site has the training they need to work safely.
- mySkillGuard gives each worker full visibility of their record and an easy way to manage their contact and ICE details.
- Having one SkillGuard for Utilities smartcard makes workers' lives simpler and makes for faster onboarding; they no longer need to bring a folder or paperwork with them when they visit a new site. With one scan of their smartcard, all their data becomes quickly visible.
- Many workers have to sit through the same training and inductions time after time - this can be very boring for workers meaning they switch off. SkillGuard prevents this duplication.



"One of our biggest challenges, is ensuring that each one of our thousands of contractors who work across different sites and different employers, have the right competencies, and that those competencies are up to date.

With SkillGuard for Utilities, we can pre-check everyone ahead of arriving on site, and we can also spot check anyone at any time, which is especially useful in the event of an incident.

Our safety improvements have been dramatic over the last eight years because of it. We've reduced our lost time injury frequency rate down to industry-leading standards."

Gareth Mullen, Head of Safety, Health & Wellbeing, H&S Policy & Systems, Thames Water

EUSR and SkillGuard for Utilities

Quality-assured EUSR registrations are automatically passed to SkillGuard for Utilities for any SkillGuard record holder whose EUSR number is recorded on the system.

This benefits the entire sector, saving organisations time and avoiding duplicated data entry - all at no extra cost.



EUSR develops schemes (or unregulated qualifications) – always in collaboration with employers and other key stakeholders – such as industry bodies and regulators – so the content, design and assessments meet employers' needs.

Employers can be confident that if an individual has successfully completed an EUSR scheme, they have the knowledge and skills required wherever they are in the country, and regardless of who did the training.

About Reference Point



Reference Point is a global leader in specialist software solutions.

Established for over 20 years, the business is still founder-led and we have our own in-house development and testing teams which give us full confidence in the quality of our systems. We have more than 3,500,000 users around the world, and we are behind many of the largest mobile workforce management solutions. Some of our major systems include:

- Network Rail Sentinel
- Highways Passport
- HS2 Validate
- The Rail Industry Worker system (Australia)
- Tarmac OneCard
- Energy and Utility Skills using GencardaSuite

